



TWG Capital

TWG CAPITAL EXECUTES \$100 MILLION FINANCING WITH FIFTH THIRD BANK, MIDAMERICA BANK, CARDINAL GROWTH AND STARK INVESTMENTS

INDIANAPOLIS, August 20, 2007 [Business Wire] - TWG Capital, the leading provider of financial solutions for the insurance industry, today announced it has entered into a \$100 million financing with Fifth Third Bank, MidAmerica Bank, a group led by Cardinal Growth, L.P. and Stark Investments. The financing includes a new asset securitization facility arranged by Fifth Third Bank and \$6 million in equity capital from Stark Investments.

“This is an extraordinary milestone for our company,” said TWG Founder Jim Wallace. “We’ve come a long way over the past several years, and we believe our relationships with such established financial partners are evidence of that success.”

President Melanie Otto agrees. “This facility is a testament to our growth and ability to generate capital transactions,” said Otto. “In this increasingly competitive market, we need to improve our ability to place capital efficiently, delivering more value to our customers and capital partners. This new facility is essential to that mission.”

In addition to providing a debt facility to expand originations, TWG also received an equity investment from Stark Investments to fund the Company’s growth initiatives including expanding company infrastructure and technology enhancements.

“We understand the insurance industry and know the value we provide to our clients,” said TWG Capital CFO Mark Nondorf. “The Stark equity investment allows us to enhance our capital structure and utilize our available collateral to make infrastructure improvements so that we can continue to lead the marketplace.

“We provide a unique service that’s two-fold—we give agents freedom from debt, and we give our carrier partners an undeniable edge for recruitment, policy sales, and retention,” says Otto. “Demand for our products and services remains strong, and our growth reflects that demand.”

About TWG Capital TWG Capital is the nation’s leading provider of financial solutions for the insurance industry. Based in Indianapolis, Indiana, TWG Capital is committed to providing independent agents, agencies, and insurance companies with the necessary capital to accelerate their financial objectives. This is achieved primarily through the purchase of future insurance commissions from qualified life and health agents and organizations. With a primary focus on long term care, Medicare Supplement, critical illness, life, and other disability products, TWG has provided capital to entities representing over 5,000 agents and comprising nearly half a million policies with 54 carriers since its inception in 1999. Visit TWGCapital.com for more information.

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